



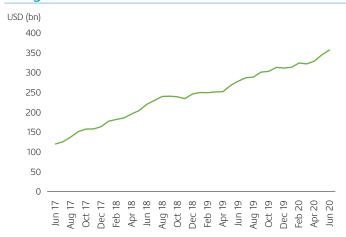
FIRST STATE INVESTMENTS CHINA BOND MARKET UPDATE

In April 2019, we published an article titled "China's Inclusion in the Bloomberg Barclay's Global Aggregate Index" where we discussed the implications of such a move. Just a year later and a lot has changed in the world and some of the points made in the research piece last year are worth revisiting.

Foreign participation

We anticipated last year that foreign flows into the Chinese bond market (for Government Bonds and the highest quality credit issuers denominated in CNY) could be in the region of USD 120 – USD 150 bn equivalent over the following two years. Just a year later and flows are in excess of over USD 350 bn¹, easily surpassing our own estimates.

Foreign inflows into China's bond market



Source: Bond Connect Company; First State, as of June 2020. USD:CNY=7.004

Foreign flows have been supported by inclusion into key benchmarks (namely JPMorgan and Bloomberg) for Chinese bonds at a time when the amount of bonds on issue in China's bond market is growing at around 19.9% per annum and today it stands at RMB 94 trillion² in size. The Chinese bond market has in 2019 surpassed Japan as the second largest bond market in the world. With growth of supply comes liquidity and diversity (in credit issuers).

Time frame for other key benchmarks to include Chinese bond

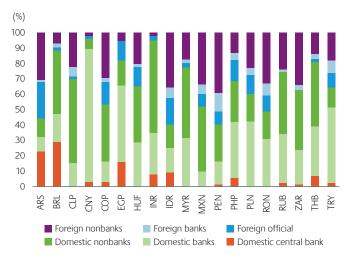
Global markets are closely watching when China bond will be included by one further key index provider, namely "FTSE Russell - for its FTSE World Global Government Bond Index ("WGBI")" which has over USD 2.5 trillion tracking funds. The FTSE Russell inclusion was expected late 2019 and it was announced at the height of trade war tensions that

it was not to be included. With the other key benchmark competitors to WGBI (JPMorgan and Bloomberg) having already added China, we would anticipate before year end 2020 to see further announcements from FTSE Russell.

With increased foreign investors' participation, it would move China's bond market closer to international standard in terms of investor mentality, market infrastructure, risk management practice, sell-side market making capability, etc. For example, allowing Standard and Poor's to set up a fully owned subsidiary in China would help China's credit market to evolve closer to international standard.

In addition, with a shrinking current account surplus, an increase in portfolio inflows would help China to build the capital account buffer, and give support to the currency.

Yet, despite the pace at which foreign firms are getting operationally ready (over 1,000 firms now approved) to invest onshore in China, according to data compiled by the IMF and HSBC foreign investors remain under-invested in China bonds with domestic banks dominating.



Source: IMF, HSBC

This under-investment in the Chinese bond market comes at a time when the RMB is fast becoming an important global currency. Governments / Central Banks globally are steadily increasing their allocations to RMB. RMB as a share of FX reserves recently overtook the Australian and Canadian dollars in its share (see chart "Share of Total FX Reserves"), pointing to more trade activities in the currency and more of the currency looking for somewhere to invest.

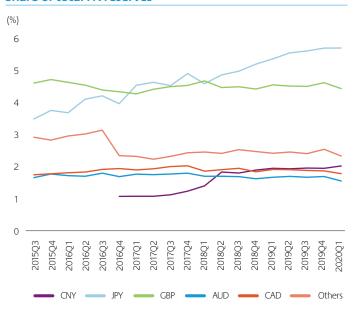
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¹ Source: https://www.chinabondconnect.com/en/Data/Market-Data.html

² Source: CDCC and SHCH, as at June 2020

Asian Fixed Income August 2020

Share of total FX reserves



Source: IMF as at 31 March 2020

Challenges and opportunities for investors

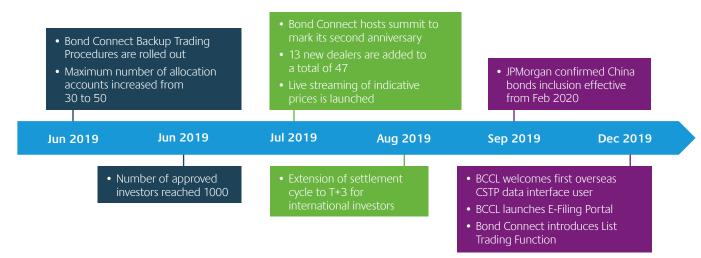
Like investing in anything new for the first time, the challenge will be in figuring out the system, players, process, risks and costs. More importantly, the governing bodies on the issuer side are also figuring out the steps and requirements of foreign investors whilst maintaining their goals with respect to movement of capital. Ongoing steps that were continually taken by the regulator have dealt with many of the challenges. This has been done via a high level of engagement with the various market participants.

The opportunities are in seeking returns from what is now the second largest bond market in the world. When we compare yield levels today to their developed world peers, China stands alone in offering investors yield at a time when there is little to negative yields elsewhere. What is important to note is recent comments from the Chinese central bank that questioned whether zero or negative interest rates actually helped or harmed the economies of the west.

Tenor	China	Japan	US	Germany	UK	Australia
2 year	2.4%	-0.14%	0.10%	-0.72%	-0.08%	0.25%
5 year	2.6%	-0.12%	0.19%	-0.73%	-0.13%	0.36%
10 year	2.9%	0.00%	0.51%	-0.55%	0.07%	0.81%

Source: Bloomberg 5 August 2020

Key bond market and regulatory development since April 2019



Source: https://www.chinabondconnect.com/en/About-Us/Milestones.html

Conclusion

The opening up in China is one of the three most significant events in global bond markets over the last 20 years. The other two being the introduction of the Euro and Quantitative Easing in the US. As we began 2019 we felt we were potentially coming to the end of

the negative yielding world that we lived in post 2008. The onset of COVID19 and the impact it has had on government finances globally reset us for another decade of negative yields. This makes Chinese bonds a very attractive addition to your portfolio.

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